CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report 2014 First Round June 11, 2014

Project Number CA-14-040

Project Name Taylor Yard Senior Housing

Site Address: 1231 N. San Fernando Road

Los Angeles, CA 90065 County: Los Angeles

Census Tract: 1871.020

Tax Credit Amounts Federal/Annual State/Total

Requested: \$2,468,770 \$0 Recommended: \$2,468,770 \$0

Applicant Information

Applicant: Taylor Yard Senior Housing, L.P.

Contact: Daniel Falcon, Jr.

Address: 801 S. Grand Avenue, Suite 780

Los Angeles, CA 90017

Phone: (213) 236-2680 Fax: (213) 236-0707

Email: daniel.falcon@mccormackbaron.com

General Partner(s) / Principal Owner(s): Taylor Yard Senior Housing MBS GP, Inc.

New Economics for Women

General Partner Type: Joint Venture

Parent Company(ies): McCormack Baron Salazar, Inc.

New Economics for Women

Developer: McCormack Baron Salazar Investor/Consultant: Hudson Housing Capital

Management Agent(s): McCormack Baron Ragan Management

Project Information

Construction Type: New Construction

Total # Residential Buildings: 1 Total # of Units: 108

No. & % of Tax Credit Units: 107 100% Federal Set-Aside Elected: 40%/60% Federal Subsidy: CDBG

Affordability Breakdown by Units and % (Lowest Income Points):

30% AMI: 12 10 % 35% AMI: 11 10 % 40% AMI: 11 10 % 45% AMI: 11 10 % 50% AMI: 11 10 %

Information

Set-Aside: N/A Housing Type: Seniors

Geographic Area: City of Los Angeles

TCAC Project Analyst: Jack Waegell

Unit Mix

102 1-Bedroom Units6 2-Bedroom Units

108 Total Units

Unit Type & Number	2014 Rents Targeted % of Area Median Income	2014 Rents Actual % of Area Median Income	Proposed Rent (including utilities)
11 1 Bedroom	30%	30%	\$458
10 1 Bedroom	35%	35%	\$535
10 1 Bedroom	40%	40%	\$611
10 1 Bedroom	45%	45%	\$687
10 1 Bedroom	50%	50%	\$764
51 1 Bedroom	60%	50%	\$764
1 2 Bedrooms	30%	30%	\$550
1 2 Bedrooms	35%	35%	\$642
1 2 Bedrooms	40%	40%	\$734
1 2 Bedrooms	45%	45%	\$825
1 2 Bedrooms	50%	50%	\$917
1 2 Bedrooms	Manager's Unit	Manager's Unit	\$0

Project Financing

Estimated Total Project Cost: \$34,476,128 Estimated Residential Project Cost: \$33,584,128 Estimated Commercial Project Cost \$892,000

Residential

Construction Cost Per Square Foot: \$184 Per Unit Cost: \$310,964

Construction Financing

Permanent Financing

Source	Amount	Source	Amount
JP Morgan Chase	#########	JP Morgan Chase Bank	\$1,250,000
City of Los Angeles CDD - CDBG	\$500,000	HCD-TOD Program	\$2,500,000
City of Los Angeles HCID/HCD - IIC	G \$3,728,729	City of Los Angeles CDD - CDBG	\$500,000
Deferred Costs and Fees	\$1,545,000	City of Los Angeles HCID/HCD - IIC	§ \$3,728,729
Tax Credit Equity	\$6,474,350	Deferred Developer Fee	\$600,000
		Tax Credit Equity	\$25,897,399
		TOTAL	\$34,476,128

Determination of Credit Amount(s)

Requested Eligible Basis:	\$24,681,028
130% High Cost Adjustment:	Yes
Applicable Fraction:	100.00%
Qualified Basis:	\$32,085,336
Applicable Rate:	7.70%
Total Maximum Annual Federal Credit:	\$2,468,770
Approved Developer Fee in Project Cost:	\$2,000,000
Approved Developer Fee in Eligible Basis:	\$1,400,000
Investor/Consultant:	Hudson Housing Capital
Federal Tax Credit Factor:	\$1.04900

Per Regulation Section 10322(i)(4)(A), The "as if vacant" land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis: \$24,681,028 Actual Eligible Basis: \$24,681,028 Unadjusted Threshold Basis Limit: \$20,719,650 Total Adjusted Threshold Basis Limit: \$28,593,118

Adjustments to Basis Limit:

Required to Pay Prevailing Wages

Parking Beneath Residential Units

One or More Energy Efficiency/Resource Conservation/Indoor Air Quality Features:

• Irrigated with reclaimed water, greywater, or rainwater (excluding community gardens)

95% of Upper Floor Units are Elevator-Serviced

Tie-Breaker Information

Initial: Formal Letter of Support

First: Seniors
Second: 14.009%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 7.70% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: This 9% Senior project is located on Lot 5 of the Taylor Yard Transit Village master planned development. TCAC has already reserved tax credits on the first two affordable phases of this master development, Taylor Yard Apartments, CA-11-905 (4% Large Family project located on Lot 3), and Rio Vista Apartments, CA-12-086 (9% Large Family project located on Lot 1).

Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Local Reviewing Agency:

The Local Reviewing Agency, the City of Los Angeles Housing and Community Investment Department, has completed a site review of this project and strongly supports this project.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual \$2,468,770

State Tax Credits/Total \$0

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation, any Readiness to Proceed Requirements elected, and a Final Reservation. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Additional Conditions: None.

Points System	Max. Possible	Requested	Points
Points System	Points	Points	Awarded
Cost Efficiency / Credit Reduction / Public Funds	20	20	20
Cost Efficiency	20	13	13
Public Funds	20	7	7
Owner / Management Characteristics	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within ¼ mile of transit stop, service every 30 min, 25 units/acre density	7	7	7
Within ¼ mile of public park or community center open to general public	3	3	3
Within ¼ mile of public library	3	3	3
Within 1.5 miles of a full-scale grocery/supermarket of at least 25,000 sf	3	3	3
Service Amenities	10	10	10
SENIOR HOUSING TYPE			
Service Coordinator, minimum ratio of 1 FTE to 600 bedrooms	5	5	5
Adult ed/health & wellness/skill bldg classes, minimum 60 hrs/yr instruction	5	5	5
Sustainable Building Methods	10	10	10
NEW CONSTRUCTION			
Develop project in accordance w/ requirements of: LEED	5	5	5
Develop project to requirements of: LEED Silver	3	3	3
Energy efficiency beyond CA Building Code Title 24 requirements: 17.5%	3	3	3
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed	20	20	20
Miscellaneous Federal and State Policies	2	2	2
State Credit Substitution	2	2	2
Smoke Free Residence	2	2	2
Total Points	148	148	148

<u>Please Note:</u> If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.